



About Us

Basswood Capital was formed by a group of entrepreneurs to acquire and grow a profitable private small/mid-market company. Basswood's investment team will serve as advisors and directors in an acquired company.

Focus

Our goal is to provide an attractive liquidity option for business owners by working with them to structure a mutually beneficial transaction. Once acquired, the Managing Partner, Raj Mahajan, will step in to lead and manage the day-to-day operations.

What we Look for

Financial

- Annual revenue of \$5mm - \$30mm
- EBITDA: \$1.5+million
- >15% operating/pre-tax margin
- 3+ years of continuous profitability

Industry

- Services oriented
- Growing industry
- Low seasonality
- No dominant competitor or brand

Company

- Recurring revenue model
- Diverse customer base
- Strong employee and supplier relations
- Identifiable growth opportunities

Situational

- Owner seeking a liquidity event
- Owner seeking to pursue a new venture
- Owner seeking a lesser role within the company

Seller Benefits

	Goals	Investment	Commitment	Deal Structure
Basswood Capital	Invest in people, grow the business	Long Term	100% Dedication; Sole Investment	Friendly, Flexible, Personal
Private Equity	Maximize returns; cost cutting	3-5 Years	One of many investments	Based on fund lifecycle

Managing Partner



Raj Mahajan is the Managing Partner of Basswood Capital and runs the firm's daily operations in pursuit of a strong company. Following an acquisition by Basswood Capital, Raj will lead the existing management team in the company's daily operations. Prior to founding Basswood Capital, Raj spent the majority of his career as an investment banker, providing financial and operational advice to small/mid-market companies. Raj holds an MBA from the USC Marshall School of Business and an undergraduate degree from Boston University.

Contact Us

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